# REVIEWED FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED DECEMBER 31, 2017



# Vision

The Company's Management strives to achieve the top slot in any business field that they enter and having achieved that, their endeavour is to retain that status without overstepping the bounds of fair play and the norms of business ethics.

# Mission

Through self discipline be an example to their fellow beings that great heights are achievable in all fields without trampling the rights of others and also ensuring that those associated with the venture, be it the shareholders, the workers from the top to the bottom are satisfied with the returns that accrue to them. A seemingly difficult, if not an impossible task but it is the chosen path on which the Company is headed and thus far it has successfully followed it. Providing maximum employment opportunities and contributing their mite to the Country's economy.

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#### COMPANY INFORMATION BOARD OF DIRECTORS

- Ms. Surraiya Junaid Ms. Mehreen Obaid Agh
- Ms. Mehreen Obaid Agha Ms. Mahjabeen Obaid
- Ms. Sana Bilal
- Ms. Hadeel Obaid
- Mr. Zeeshan K. Sattar
- Mr. Abdul Jalil Shariff
- Mr. Valy Tariq Rangoonwala Independent Director

#### **BOARD AUDIT COMMITTEE**

Mr.	Valy Tariq Rangoonwala	Chairman
Ms.	Hadeel Obaid	Member
Mr.	Abdul Jalil Shariff	Member

#### HUMAN RESOURCE AND REMUNERATION COMMITTEE:

Chairperson

Director

Director

Director

Director

Director

Chairman Member Member

Managing Director

Mr.	Zeeshan K. Sattar
Ms.	Mahjabeen Obaid
Mr.	Abdul Jalil Shariff

**CHIEF FINANCIAL OFFICER** 

Mr. M. Farzan Ijtiba

#### **COMPANY SECRETARY**

Mr. M. Farhan Adil

#### STATUTORY AUDITORS

Mushtaq & Company Chartered Accountants 407-Commerce Centre, Hasrat Mohani Road, Karachi.

#### BANKERS

Soneri Bank Limited Bank Islami Pakistan Ltd Allied Bank Limited MCB Bank Limited United Bank Limited Faysal Bank Ltd Summit Bank Ltd Silk Bank Ltd Dubai Islamic Bank Pakistan Ltd

#### **REGISTRAR & SHARE REGISTRATION OFFICE**

T.H.K., Associates Pvt. Ltd Head Office 1<sup>st</sup> floor 40-C, Block 6 P.E.C.H.S. Karachi 75400 P.O. Box # 8533

#### **REGISTERED OFFICE**

WSA-30 & 31, Block-1, Federal "B" Area, Karachi-75950 Web Site : www.towellers.com

 Company Registration
 National Tax
 & Sales Tax No.

 C.R. # 0004042
 NTN 0676889-0, Sales Tax # 02-03-5111-007-55

#### **FACTORIES**

Plots No. 14, 15/1, 15/2, 15/A, 16/2, 17/1. 17/2. 17/3. Sector 12-D, N.K.I.A., and Plot No. 9 & 10, Sector 12-C, N.K.I.A., Karachi.

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## DIRECTOR'S REPORT TO THE SHAREHOLDERS

The Directors of the Company have pleasure in submitting their Report together with the un-audited financial statements of the Company for the half year ended December 31, 2017 duly reviewed by external auditors, who have issued a review report, which is annexed to the financial statements.

By the Grace of Allah the Company made a profit of Rs. 234.09 million after meeting all operational, administrative, financial and other expense.

## FINANCIAL HIGHLIGHTS

	Rupees in The Half Year Ended	ousand December 31
	2017	2016
Net Sales	1,390,549	1,484,956
Gross Profit	195,136	264,150
Other Income	237,007	10,062
Profit before taxation	246,594	116,339
Taxation	(12,507)	(14,845)
Profit after taxation	234,087	101,494

## **REVIEW OF OPERATIONS**

During the period your Company has achieved a Sales Volume of Rs. 1,391million the profit before tax for the six months of the current financial year was 246 million compared to Rs. 116 million in the corresponding period of previous year. The gross profit as a percentage of sales was 14.03 % as compared to 17.79 % in the corresponding period the earnings per share for the half year ended December 31, 2017 was Rs. 13.77 as compared to Rs. 5.97 for previous corresponding period.

## **FUTURE OUT LOOK**

Imposition of regulatory duty and increase in raw material prices and geo political condition are main challenges for the business. The Company will remain strongly focus to overcome these challenges and hopeful that with continued efforts, the Company would achieve the desired results.

## ACKNOWLEDGEMENTS

We convey our gratitude towards our members for expressing their faith in the management of the Company. We are also thankful to our officers and workers for employing their skill and hard working.

#### FOR AND ON BEHALF OF THE BOARD

#### MEHREEN OBAID AGHA Chief Executive

Karachi, February 23, 2018

2016

# <u>ڈائیریکٹررپورٹ برائے حصص یافتگان</u>

سمینی سے ڈایئر کیٹران آپ کے سامنے نہایت مسرت کے ساتھ 31 دسمبر، 2017 کوانفتام پذیر یہونی والی ششما ہی کی غیر آ ڈٹ شدہ مالیاتی تفصیلات پیش کررہے ہیں جس کا جائزہ حسب دستور بیرونی آ ڈیٹر نے لے کراپٹی جائزہ رپورٹ مالیاتی تفصیلات کے ساتھ منسلک کردی ہے۔ اللہ تعالی کے فضل سے کمپنی نے تمام آپریٹنگ، انتظامی، مالیاتی اور دیگر اخراجات پورا کرنے کے بعد 234.09 ملین کا منافع کیا ہے۔ مالیاتی کارگر دگی:

31 دسمبر 2017 اختیام پزیرہونے والی ششماہی

	- 2017	2016
*	رقم ہزاروں میں	
كل فروختكى	1,390,549	1,484,956
مجموعي منافع	195,136	264,150
ويكرورائع سے آمدن	237,007	10,062
قبل اذقيكس منافع	246,594	116,339
میکسس ا	(12,507)	(14,845)
بعدا ذفيكس منافع	234,087	101,494

2017

## کاروباری کارگردگی کاچا تزه:

اس مت کے دوران آپ کی کمپنی نے 1391 ملین سیلز حجم (فروختگی) کو حاصل کیا ہے اور رواں مالی سال بھی ششما ہی کے لئے قیکس سے قبل منافع 246 ملین رہا ہے جبکہ گزشتہ سال اس ہی مدت میں بیہ منافع 116 ملین تھا شرح کل منافع فروخت کا 14.03 فیصد تھا جد کم یک شرح گزشتہ سال کی اس ہی مدت میں 17.79 فیصد تھی ۔ 31 دسمبر 2017 کوختم ہونے والی ششما ہی کے لئے آمدنی فی تصص 13.77 روپ یے ہے جبکہ پچھلے سال کی اس ہی مدت میں بیہ 5.97 روپیتھی۔

مستقبل كامنظرتامه:

ر یکولیٹی ڈیوٹیکا کانفاظ اور خام مال کی قیمتوں میں اضافہ اور جغرافیائی سیاسی حالات کا روبارے لئے بنیا دی چیلنج ہیں آپ کی کمپنی ان چیلنجز کے لئے بھر پور توجہ مرکوز کئے رکھے گی اور ہم پُر امید ہیں کہ سلسل کوششوں سے ریمپنی مطلوبہ نتائج حاصل کر لے گی۔ <u>اظھار تشکر:</u>

ہم کمپنی کےارکان کاانتظامیہ پربھروسہ رکھنے پرشکرگز ارہیں اس کے ساتھ ساتھ ہم اپنے افسران اور کارکنان کے بھی مظلور ہیں جنہوں نے مہارت اور جانفشانی سے کام کیا ہے۔

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کراچی:

تاريخ:23 فروري 2018

چيف ايكزيكيثو-

مهرين عبيدآغا

بورڈ کی جانب سے

### REVIEW REPORT ON CONDENSED INTERIM FINANCIAL INFORMATION TO THE MEMBERS For The Period Ended December 31, 2017

#### Introduction

We have reviewed the accompanying condensed interim balance sheet of **Towellers Limited** as at December 31, 2017, and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the "interim financial information") for the half year then ended. Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review. The figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for the quarter ended December 31, 2017 and December 31, 2016 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2017.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of the persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information for the half year ended December 31, 2017 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

KARACHI: Date: February 23, 2018 MUSHTAQ & COMPANY Chartered Accountants Engagement Partner: Mushtaq Ahmed Vohra FCA

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#### TOWELLERS LIMITED

Condensed Interim Balance Sheet (Un-audited)

As at December 31, 2017

		UNAUDITED	AUDITED
	Note	31-Dec-17 Rupees	30-Jun-17 Rupees
Property, plant and equipment	5	1,252,237,474	989,150,121
Long term loans		12,835,406	12,041,399
Long term deposits		17,100,320	6,529,820
		1,282,173,200	1,007,721,340
Stores, spare parts and loose tools		9,123,816	9,833,368
Stock in trade		204,456,901	278,499,086
Trade debts	6	375,598,193	220,283,574
Loans and advances		8,552,043	11,113,710
Trade deposits and short term prepayments		14,372,327	12,707,593
Other receivables		89,122,168	131,617,283
Income tax and sales tax refundable		123,234,726	115,215,32
Cash and bank balances		125,883,846	162,311,37
Non-current assets held for sale		13,775,094	13,775,09
Non-current assets herd for sale		964,119,114	955,356,40
		2,246,292,314	1,963,077,74
A set and a sector I			
Authorized capital 25,000,000 (June 30, 2017: 25,000,000) ordinary shares of Rs. 10 ea	ch	250,000,000	250,000,00
Issued, subscribed and paid up capital		,, r	
17,000,000 (June 30, 2017: 17,000,000) ordinary shares of Rs. 10 ea	ch	170,000,000	170,000,00
Reserves		572,189,714	321,128,43
		742,189,714	491,128,43
Surplus on revaluation of property, plant & equipment		863,469,801	597,265,39
Long term financing from banking companies - secured		-	100,000,57
Deferred liabilities			
Staff retirement benefits - gratuity		106,060,272	104,152,56
i Barren berador er deg berador anter		106,060,272	204,153,13
Trade and other payables		526,578,580	520,109,82
Accrued mark up and interest		-	134,214,8
Short Term borrowing from director		2,708,337	3,958,33
Current portion of			
Long term financings		5,285,610	12,247,8
		534,572,527	670,530,7
CONTINGENCIES AND COMMITMENTS	7		

Mehreen Obaid Agha Chief Executive Karachi, February 23, 2018 Abdul Jaleel Sharif Director

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Muhammad Farzan Ijtiba Chief Financial Officer

#### TOWELLERS LIMITED

Condensed Interim Profit and loss Account (Un-audited)

For the Quarter & half year ended December 31, 2017

	Half Year En	Half Year Ended		nded
	31-Dec-17 Rupees	31-Dec-16 Rupees	31-Dec-17 Rupees	31-Dec-16 Rupees
Net Sales	1,390,549,340	1,484,956,168	769,922,001	799,916,838
Cost of sales	(1,195,412,925)	(1,220,805,823)	(665,534,678)	(653,439,659)
Gross profit	195,136,415	264,150,345	104,387,323	146,477,179
Distribution cost	(80,267,541)	(65,942,974)	(35,123,859)	(43,010,285)
Administrative expenses	(90,106,368)	(81,609,071)	(46,300,198)	(35,913,941)
Other operating expenses	(12,978,632)	(6,123,096)	(6,169,297)	(3,210,519)
Other income	2,792,139	10,061,789	1,229,740	8,099,407
Waiver of loan	100,000,000	-	100,000,000	-
Waiver of mark-up	134,214,818	-	-	-
	53,654,416	(143,613,352)	13,636,387	(74,035,339)
Profit from operations	248,790,831	120,536,993	118,023,710	72,441,840
Finance cost	(2,196,815)	(4,198,174)	(807,052)	(1,606,164
Profit before taxation	246,594,016	116,338,819	117,216,658	70,835,676
Provision for taxation	(12,506,578)	(14,845,267)	(6,766,345)	(8,464,944
Profit for the period	234,087,438	101,493,552	110,450,313	62,370,732
Profit per share-basic and diluted	13.77	5.97	6.50	3.67

Mehreen Obaid Agha Chief Executive Karachi, February 23, 2018 Abdul Jaleel Sharif Director

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Muhammad Farzan ljtiba Chief Financial Officer

#### TOWELLERS LIMITED

Condensed Interim Statement of Comprehensive Income (Un-audited) For the Quarter & half year ended December 31, 2017

	Half Year I	Half Year Ended		nded
	31-Dec-17 Rupees	31-Dec-16 Rupees	31-Dec-17 Rupees	31-Dec-16 Rupees
rofit for the period	234,087,438	101,493,552	110,450,313	62,370,732
ther comprehensive income for the period	- - -	-		÷
otal comprehensive Profit for the period	234,087,438	101,493,552	110,450,313	62,370,732
				Y

Mehreen Obaid Agha Chief Executive Karachi, February 23, 2018

Abdul Jaleel Sharif Director

Muhammad Farzan Ijtiba Chief Financial Officer

#### TOWELLERS LIMITED

Condensed Interim Statement of Changes in Equity (Un-audited)

For the half year ended December 31, 2017

	Reserves				
Particulars	Share capital	Capital	Revenue		<b>T</b>
		Share premium	Unappropriated profit/(loss)	Sub total	Total
			Rupees		
Balance as at July 01, 2016	170,000,000	63,000,000	127,538,434	190,538,434	360,538,434
Total comprehensive profit for the half year ended December 31, 2016			101,493,552	101,493,552	101,493,552
Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation			13,673,193	13,673,193	13,673,193
Balance as at December 31, 2016	170,000,000	63,000,000	242,705,179	305,705,179	475,705,179
Balance as at July 01, 2017	170,000,000	63,000,000	258,128,435	321,128,435	491,128,435
Total comprehensive profit for the half year ended December 31, 2017			234,087,438	234,087,438	234,087,438
Transfer from surplus on revaluation of property, plant and equipment on account of incremental depreciation			16,973,841	16,973,841	16,973,841
Balance as at December 31, 2017	170,000,000	63,000,000	509,189,714	572,189,714	742,189,714

Mehreen Obaid Agha Chief Executive Karachi, February 23, 2018

Abdul Jaleel Sharif Director Muhammad Farzan Ijtiba Chief Financial Officer

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#### TOWELLERS LIMITED

Condensed Interim Cash Flow Statement (Un-audited)

	Half Year		
		21.0 16	
	31-Dec-17	31-Dec-16 Rupees	
	Rupees	Rupees	
ASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation	246,594,016	116,338,819	
Adjustments for:	·		
Depreciation	44,188,392	38,751,074	
inance cost	2,196,815	4,198,174	
Gain on disposal of property, plant and equipment	(331,009)	(861,572)	
Workers' profit participation fund	12,978,632	6,123,096	
Provision for gratuity	11,937,120	11,347,290	
	70,969,950	59,558,062	
Profit before working capital changes	317,563,966	175,896,881	
(Increase) / decrease in current assets	rT		
Stock, stores, spare parts and loose tools	74,751,737	32,100,871	
Trade debts	(155,314,619)	(25,748,625)	
Loans and advances	2,561,667	4,714,041	
Trade deposits and short term prepayments	(12,235,234)	1,534,700	
Other receivables	42,495,115	18,619,263	
	(47,741,334)	31,220,250	
(Decrease) / increase in current liabilities Trade and other payables	(6,509,875)	(51,509,129)	
Cash generated from operations	263,312,757	155,608,002	
	(136,411,634)	(4,198,174)	
Finance cost paid	(20,525,983)	(2,981,926)	
Taxes refund / (paid)	(794,007)	(723,039)	
Long term loan paid Staff retirement benefits - gratuity net	(10,029,410)	(10,895,298)	
Net cash generated from operating activities	95,551,722	136,809,566	
CASH FLOWS FROM INVESTING ACTIVITIES		2 060 000	
Proceeds from sale of property, plant and equipment	364,000 (24,130,490)	2,960,000 (33,067,357	
Fixed capital expenditure Net cash used in investing activities	(23,766,490)	(30,107,357	
CASH FLOWS FROM FINANCING ACTIVITIES			
	(106,962,768)	(24,723,137	
Long term financing Short term borrowings - net	(1,249,998)	-	
Net cash used in financing activities	(108,212,766)	(24,723,137	
Net increase / (decrease) in cash and cash equivalents	(36,427,533)	81,979,073	
Cash and cash equivalents at the beginning of the year	162,311,379	80,703,44	
		162,682,51	

Mehreen Obaid Agha **Chief Executive** Karachi, February 23, 2018 Abdul Jaleel Sharif Director

Muhammad Farzan ljtiba **Chief Financial Officer** 

#### TOWELLERS LIMITED

SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

For the half year ended December 31, 2017

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

The company was incorporated in Pakistan as a Private Limited Company on May 31, 1973 and subsequently converted into Public Limited Company on June 22, 1994 under the Companies Act, 1913 (Now Companies Ordinance, 1984) and is quoted on stock exchanges at PSX. The principal business of the company is to manufacture and export of textile made ups, garments and towels. The registered office of the company is situated at WSA - 30 & 31, Block - 1, Federal "B" Area, Karachi in the province of Sindh, Pakistan.

#### 2 BASIS OF PREPARATION

#### Statement of compliance

Effective 30 May 2017, the companies Act,2017 (The Act) has been promulgated, however, the Securities and Exchange Commission of Pakistan (SECP) vide its circular No.23 of 2017 dated October 04, 2017 decided that the companies whose financial year closes on or before December 31, 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984. Furthermor, the institute of Chartered Accountants of Pakistan also issued clarification vide its circular dated 06 October 2017 which states that the interim financial information of the companies for the periods ending on or before December 31,2017 shall also be prepared in accordance with the provisions of the repealed Companies Ordinance 1984. Accordingly, these condensed interim financial information have been prepared in accordance with International Accounting Standard-34 'Interim Financial Reporting' and provisions of and directives issued under the repealed Companies Ordinance, 1984 have been followed.

Currently, the company is assessing the impact of these requirment on the financial statements. It is expected that it will result in change in accounting treatments and enhanced disclosures in the financial statements which will be incorporated in the subsequent financial statements of the company.

This condensed interim financial information is un-audited and has been prepared in accordance with the requirements of the International Finance Reporting Standard (IFRS) IAS 34 Interim Financial Reporting as applicable in Pakistan. This condensed interim financial information does not include all of the information and disclosures required for annual financial statements, and should be read in conjunction with the financial statements of the Company as at and for the year ended June 30, 2017.

These condensed financial statements comprise of condensed interim balance sheet, condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity together with the notes for the half year ended December 31, 2017.

#### **3** SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation which have been used in the preparation of this condensed interim financial information are the same as those applied in preparation of the financial statements for the preceding year ended June 30, 2017.

Amendments to certain existing standards and new interpretations on approved accounting standards effective during the period either were not relevant to the company's operations or did not have any impact on the accounting policies of the company.

#### 4 ACCOUNTING ESTIMATES, JUDGMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of this condensed interim financial information in conformity with approved accounting standards requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision.

Judgments and estimates made by management in the preparation of this condensed interim financial information are the same as those that were applied to the financial statements as at and for the year ended June 30, 2017.

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended June 30, 2017.

### 5 PROPERTY, PLANT AND EQUIPMENT

PROPERTY, PLANT AND EQUIPMENT		(La sudited)	(Audited)
	Note	31-Dec-17 Rupee	30-Jun-17 s
	5.1	1,214,660,449	967,198,215
Operating assets	5.2	37,577,025	21,951,906
Capital work in progress-at cost	5.2	1,252,237,474	989,150,121
ASSETS OWNED BY THE COMPANY		(Un-audited)	(Audited)
		31-Dec-17	30-Jun-17
		Rupee	25
Net book value at the beginning of the period/year		967,198,215	1,024,074,803
Addittions & surplus during the period/year			
		202,198,921	-
Leasehold land		42,280,712	-
Building on leasehold land		42,793,390	9,738,31
Plant and machinery		757,790	1,050,21
Furniture and fixture			5,678,75
Office equipment		1,796,718	5,078,75
Software		262,585	-
Vehicles		1,593,500 291,683,616	5,278,81
		(32,991)	(2,107,78
Net book value of assets disposed during the period/year		(44,188,392)	(76,514,89
Depreciation for the period/year		1,214,660,449	967,198,21
Net book value at the end of the period/year		1,214,000,119	
2 CAPITAL WORK IN PROGRESS	8	(Un-audited)	(Audited)
		31-Dec-17	30-Jun-17
		Rup	ees
		22,359,606	21,951,90
Building		4,664,692	-
Plant & Machinery Waste Water Treatment Plant		10,552,727	-
Waste Water Heatment Hand		37,577,025	21,951,90
6 TRADE DEBTS		(Un-audited)	(Audited)
2		31-Dec-17	30-Jun-17
	Note	Rup	bees
Secured - considered good			
Foreign debts		371,778,966	220,283,5
Unsecured - considered good		-	][
Foreign debts Domestic debts		3,819,227	-
Domestic debits		·	
		375,598,193	220,283,5
		5. 6/61 6/ // 6	

#### 7 CONTINGENCIES AND COMMITMENTS

	(Un-audited)	(Audited)
	31-Dec-17	30-Jun-17
	Rupe	es
.1 Contingencies		
Bank guarantees issued in the ordinary course of business	9,405,000	9,405,000

#### 7.2 Commitments

#### 8 TRANSACTIONS WITH RELATED PARTIES

The related parties comprises associated companies, directors and key management personnel. Amounts due to related parties are shown in the relevant notes to the financial statements. Transactions with related parties are disclosed below:

Nature of transaction	Relationship	Rupees
Salaries and other benefits	C.E.O & Directors	15,003,267
Loan repay to C.E.O	C.E.O & Directors	1,249,998

9 RECLASSIFICATION

Corresponding figures have been rearranged and reclassified to reflect more appropriate presentation of events and transactions of the purposes of comparison. Significant reclassifications made the as following:

From	То	Nature	Rupees
Administrative	Distribution cost	Travelling	8,782,219.00

#### 10 DATE OF AUTHORIZATION FOR ISSUE

These condensed half year financial statements have been authorized for issue on February 23, 2018 by the board of directors of the company.

11 GENERAL

Figures have been rounded off to the nearest rupees.

Mehreen Obaid Agha Chief Executive Abdul Jaleel Sharif Director

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Muhammad Farzan Ijtiba Chief Financial Officer

## IMPORTANT NOTES FOR THE SHAREHOLDERS

#### Dear Shareholder(s)

Please go through the following notes. It will be appreciated if you please respond to your relevant portion at the earliest:

### 1. Withholding of Payment of Dividend – CNIC Requirement:

The Securities and Exchange Commission of Pakistan ("SECP") has made it mandatory for listed companies to mention, in the case of Individuals, Computerized National Identity Card ("CNIC"), or passport number and in the case of Corporate Entity, National Tax Number ("NTN") of the shareholders or their authorized persons, on dividend warrants. In the absence of such information payment of dividend will be withheld in terms of the provisions of the Companies Act, 2017 ("Act") stating that a company may withhold the payment of dividend of a member where the member has not provided the complete information are once again advised to provide the same to the Share Registrar of the Company.

# 2. Deduction of Withholding Tax on the Amount of Dividend at Revised Rates:

The Government of Pakistan through Finance Act, 2017, has made amendment in Section 150 of the Income Tax Ordinance, 2001, whereby, withholding tax on dividends has been enhanced as follows:

For Filers of Income Tax Returns:	15.%
For Non-Filers of Income Tax Returns:	20.%

In case of joint-shareholders, tax is to be deducted as per ratio of their respective share in the ownership.

Federal Board of Revenue ("FBR") has provided the Active Tax-payer List ("ATL") for identification on the basis of NTN/CNIC number; hence, in case of non-availability of valid NTN/CNIC number with Company Share Registrar, the shareholder will be treated as 'Non-Filer' and accordingly tax at the rate of 20% would be deducted. Therefore, shareholders who have not yet provided such information are requested to ensure that their valid NTN/CNIC number is available with the Share Registrar of the Company. Shareholders having CDC Accounts are required to provide their valid NTN/CNIC number to their respective participants.

## 3. Deduction of Withholding Tax on Joint Account Holder(s):

The Joint Account Holders whose shareholding details as to Principal Shareholder have not yet been determined for deduction of withholding tax, are requested to please furnish to the Share Registrar of the Company the shareholding details of yourself as Principal Shareholder and your Joint Holder(s) in the following manner, to compute withholding tax of each shareholder accordingly:

CDC Account No./Folio No.	Name of Principal Shareholder/Joint Holders	Shareholding Proportion	CNIC No. (Copy attached)	Signature

Kindly note that in case of non-receipt of the information each shareholder will be assumed to hold equal proportion of shares and the deduction will be made accordingly.

### 4. Deposit of Physical Shares into CDC Account:

The Shareholders having physical shareholding may open CDC sub-account with any of the brokers or Investor Account directly with CDC to place their physical shares into scriptless form, this will facilitate them in many ways including safe custody and sale of shares, any time as the trading of physical shares is not permitted as per existing regulations of the Exchange. Further, Section 72 of the Act states that after the commencement of the Act from a date notified by SECP, a company having share capital, shall have shares in bookentry form only. Every existing company shall be required to replace its physical shares with book-entry form in a manner as may be specified and from the date notified by SECP, within a period not exceeding four years from the commencement of the Act.

### 5. Unclaimed Dividend / Shares :

Shareholders who could not collect their dividend/physical shares are advised to contact our Share Registrar to collect/enquire about their unclaimed dividend or shares, if any. In compliance with Section 244 of the Companies Act, 2017, after having completed the stipulated procedure, all such dividend and shares outstanding for a period of 3 years or more from the date due and payable shall be deposited to the Federal Government in case of unclaimed dividends and shares, shall be delivered to the SECP.

#### 6. Change of Address / E-mail Address

All registered shareholders should send information of changes of addresses and e-mail address, if any to the share registrar of the Company:

While sending of NTN/CNIC number, shareholders are requested to quote their respective Folio/CDC Account Numbers for identification purpose.

For any query/problem/information, Members may contact the Company Secretary at phone no. 021-36313222, email:farhan@towellers.com and/or THK Associates Pvt Ltd Head Office 1<sup>st</sup> Floor, 40-C Block-6, P.E.C.H.S Karachi. At phone no. 92 (021) 111-000-322, 92 (021) 34168266-68 email:secretariat@thk.com.pk

#### E-DIVIDEND MANDATE FORM

#### Payment of cash dividend through electronic mode. 7.

Electronic Payment of Cash Dividend (e-dividend) in accordance with the requirement of Section 242 of the Companies Act, 2017 and Companies (Distribution of Dividends) Regulations, 2017, shareholders are requested to provide their CNIC's and bank account detail including name of the bank, address of bank branch and International Bank Account Number (IBAN) to receive their cash dividend directly into their bank account instead of receiving it through dividend warrants. Therefore, all individual members who have not yet provided their CNIC and Bank Account details are once again requested to submit a copy of their CNIC and duly filled Dividend Bank Mandate form to the Share Registrar or to the Company. In the absence of valid bank account details and CNIC, dividend amount will be withheld in compliance with the afore mentioned provisions of Companies Act and Regulations.

The members who hold shares in dematerialized form are requested to submit the dividend bank mandate form duly filled to their participant/investor account services in the CDC.

# SHAREHOLDERS PARTICULARS FOR ELECTRONIC TRANSMISSION OF CASH DIVIDEND

#### I/We/Messers

Being a/the shareholder(s) of Towellers Limited (the "Company") hereby authorize the Company to directly electronically transmit of all future cash dividends, in the bank account bearing the details stipulated below:

Name of Shareholder:		
Folio no./CDC Participant ID and Account no.: Contact no.: Cell:	Landline:	
Email address:		
Name of Bank:	<u>.</u>	
Branch and mailing address of Bank:		
IBAN no.:		
Title of Account.:		

CNIC no.:

NTN no.: (in case of corporate entity):

I/we hereby undertake that the above stipulated particulars provided by me/us are correct to the best of my/our knowledge. I/we shall keep the Company/Participant/CDC Investor Account services apprised of any change in the particular stated hereinabove and I/we hereby indemnify the Company against any ramifications of any failure on my/our part to do so.

Signature of shareholder(s)

Note: Please provide complete IBAN no. after confirming the same with your concerned bank branch to enable electronic transmission of cash dividends into your bank account. The payment of cash dividend shall be processed on the basis of information provided by the shareholder(s).

The Company shall not be responsible for any loss/damage/liability/claim arising, directly and/or indirectly, from any error, delay and/or failure on the part of the shareholder(s) in its obligations hereunder.

Also please note that all those shareholders who have already provided their mandate are requested to check correctness and activeness of their bank accounts for credit of their future cash dividend(s) without any delay and complications.

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